COMMISSIONS

How You Get Paid

Commission, Simply Put

THE BASICS

- **A slice of every monthly premium** your client pays
- **Bigger slice in year 1**, smaller renewal slice after that
- **Example: $300/mo TriTerm** in Florida
- **Year 1 at 28%**: about $1,000
- **Renewal at 12%**: about $430 a year

Florida First-Year Rates

LEVEL 500 · FL

- **TriTerm Medical**: 28% · Short Term Medical: 24%
- **Health ProtectorGuard**: 26.5% (ages 18–59)
- **AdvantageGuard**: 61.5% · HospitalWise: 40%
- **CriticalGuard**: 48% to 56% · Accident: 32% to 40%
- **Term Life SafeGuard**: 80% · Vision: 44%

"3, 2, 1, Blast Off!"

OCT 1 – DEC 31, 2026

- **40+ online apps with EFT**, Oct 1 to Dec 31
- **Hit 40 and it pays** from your first app
- **$500 per TriTerm** (Copay, Plan 100) · $400 Value
- **Register in eStore** by Dec 31 (My Account > Broker Incentives)
- **Paid monthly**, January through July 2027

Other States & New Agents

CONFIRM WITH HIS

- **Rates differ by state**
- **TriTerm pays 28%** in every state
- **New to UHOne? "First 15"**: up to $7,500
- **TriTerm & HPG**: 5 apps $1,000 · 10 $3,000 · 15 $6,000
- **First 120 days** of your contract; EFT pays in full